integra associates

CLIFFORD THAMES TESTIMONIAL

Their project team and developers are extremely knowledgeable, helping us understand and maximise our Agresso ERP.

CLIFFORD THAMES

Integra has integrated and customised Unit4 Business World (Agresso) with several of our customer web portals over the past few years. Their project team and developers are extremely knowledgeable, helping us understand and maximise our Agresso ERP.

We appreciated their unbelievably fast turnaround on various projects and their willingness to meet all the deadlines we set.

"In my opinion, the most important aspect of making a decision to globalise, integrate and customise technology is the customer service must be second to none, and the solution must work from day one. Integra's work exceeded my expectations throughout our project to build a global, integrated, and customised Agresso solution for a Multi-National Company (MNC). The solution handles company-specific large volume transactional revenue and cost data and complex accounting entries.

It streamlined and automated our processes, enhanced our productivity and enabled us to spend more time evaluating the Return on investment (ROI) of our capital investment. Some specific examples of how the Integra helped my finance team are outlined below."

Integra provided the ability for us to focus on day-to-day priorities. As a result of the integration my Head Office finance team no longer had to run multiple manual finance services process e.g. (daily, monthly) and could access information through one place. My finance team and I can now concentrate on other priorities and supporting our global subsidiaries.

Perry Charles MBA, BBA, CPA, ACMA, FIPA, FFA Group Financial Controller

"In my opinion, the most important aspect of making a decision to globalise, integrate and customise technology is the customer service must be second to none, and the solution must work from day one. Integra's work exceeded my expectations throughout our project to build a global, integrated, and customised Agresso solution for a Multi-National Company."

Perry Charles MBA, BBA, CPA, ACMA, FIPA, FFA Group Financial Controller

www.integra-associates.com // Call: 0333 444 1005

Their project team and developers are extremely knowledgeable, helping us understand and maximise our Agresso ERP.

Integra facilitated decision-making and better relationships with management. The management team was impressed by the agility and efficiency of Agresso, after the enhancements and integration work, which allowed project managers to generate cost estimates within minutes. Quicker access to information made management more accountable for quicker decision-making. In addition, it provided the most useful way to communicate to management the value of changes by enabling us to assess monetary impact over length of the project.

Reduced workload, calculation of customer service fees; standardising of international projects in different currencies, which can be challenging and time-consuming. Integra turned our workload into something that we were able to manage in minutes instead of days.

We were previously accustomed to calculating hypothetical cost and taxes manually, using data from more than one provider and spending weeks discussing regional revenue, cost and tax accounting legislation. Our internal revenue, costing and tax experts worked closely with Integra to come up with global integrated solutions that meet our needs and are scalable. The new approach eliminated our old processes, resulting in better relationships with colleagues, greater revenue, costings and tax analysis knowledge."

“ Integra facilitated decision-making and better relationships with management. The management team was impressed by the agility and efficiency of Agresso, after the enhancements and integration work, which allowed project managers to generate cost estimates within minutes. Quicker access to information made management more accountable for quicker decision-making. ”

Perry Charles MBA, BBA, CPA, ACMA, FIPA, FFA Group Financial Controller

Clifford Thames Summary

Sector	Customer since
Commercial - IT	2012
Revenue	**No of employees**
50m	400+
No. of U4BW users	**No of sites**
280	13 Offices on six continents

Clifford Thames is a market-leading provider of software,consultancy and business-outsourcing services for the automotive industry. With13 offices on six continents, the company has a well-established and impressive client list, including Ford, GM Europe, Jaguar Land Rover, Mazda, Fiat and PSA,as well as several of the leading vehicle-leasing companies.

Headquartered in the UK, and with offices across Europe, AsiaPacific and North America, the 400+ employees manage an expanding portfolio of web-based platforms, which help deliver efficiency and cost savings throughout the industry, notably improving both customer satisfaction and profit for vehicle manufacturers.